

FOR THOSE WHO DARE

Here is your home



Sales (M/F) – Italian Market

ALLIANZ LIFE LUXEMBOURG S.A. :

Allianz Life Luxembourg S.A. is a life insurance company, wholly-owned subsidiary of ALLIANZ SE, the European Insurance leader. Allianz Life Luxembourg is a traditional life insurance company which has grown and moved towards high-end life insurance offering long-term tailor-made investments. At the same time, Allianz Life Luxembourg continues to offer a wide range of traditional life insurance products, offering personal pensions, group products entitling employees to benefits, death and disability insurance, etc.

Thanks to our long-standing presence in Luxembourg, our market knowledge and high-quality expertise, we are able to offer a wide range of adapted life insurance products.



JOB DESCRIPTION :

Within the Sales & Marketing Department, you will be the first point of contact for our institutional partners on the Italian market. You will contribute to the development of the service and the growth of the company.

Main activities :

- Animation and development of the existing network of partners
- Promotion and explanation of the strategy of Allianz Life Luxembourg
- Strengthening relationships with our partners to achieve excellent long-term collaboration
- First level quality control of the underwriting files submitted
- Participation in Allianz Life Luxembourg's sales and marketing events
- Provide regular reporting to management
- Compliance with the objectives to be achieved



YOUR PROFILE :

- Significant experience in a similar role within the insurance sector
- Excellent communication skills
- Demonstrate high level of initiatives, proactivity in problems solving
- Excellent knowledge in FoS Life insurance products
- Good knowledge in tax and wealth planning
- Ability to negotiate (persuasive skills)
- Flexible and adaptable
- Full-time job
- Native/fluent in Italian and English. Knowledge in French language will be considered as an advantage.

If you are interested by this position, please send your application to our Human Resources department : rh@allianz.lu